
Securities And Exchange Commission
Washington, DC 20549

FORM 8-K

**Current Report
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934**

Date of earliest event reported: April 7, 2003

Manhattan Associates, Inc.
(Exact Name of Registrant as Specified in Charter)

Georgia
(State or Other Jurisdiction
of Incorporation)

0-23999
(Commission File Number)

58-2373424
(I.R.S. Employer Identification No.)

2300 Windy Ridge Parkway, Suite 700, Atlanta, Georgia
(Address of Principal Executive Offices)

30339
(Zip Code)

(770) 955-7070
(Registrant's telephone number, including area code)

Item 7. Financial Statements Pro Forma Financial Information and Exhibits.

(c) Exhibits.

The following exhibit is furnished in accordance with Item 601 of Regulation S-K:

99.1 Press Release dated April 7, 2003

Item 9. Regulation FD Disclosure.

On April 7, 2003, Manhattan Associates, Inc. (the "Company") issued a press release providing its current expectations for its financial performance for the quarter ended March 31, 2003. A copy of this press release is attached as Exhibit 99.1. The information contained in this report on Form 8-K is being furnished to the Securities and Exchange Commission (the "Commission") pursuant to Item 12 under Item 9 of Form 8-K as directed by the Commission in Release No. 34-47583.

The press release includes the Company's current expectations regarding earnings per share for the quarter ended March 31, 2003, including both GAAP earnings per share and adjusted earning per share, which excludes the amortization of acquisition related intangibles of approximately \$432,000, net of income tax effects. The Company believes that a presentation of adjusted earnings per share provides useful information to its shareholders because such measure reflects the operational performance of the Company's ongoing core business.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Manhattan Associates, Inc.

By: /s/ Edward K. Quibell

Edward K. Quibell
Senior Vice President and Chief
Financial Officer

Dated: April 14, 2003

**Manhattan Associates, Inc. Schedules First Quarter Earnings
Announcement For April 22, 2003 and Provides Current Financial
Expectations**

ATLANTA – April 7, 2003— Manhattan Associates, Inc., (Nasdaq: MANH), the global leader in providing supply chain execution solutions, today announced preliminary results for the first quarter ending March 31, 2003. Over the past week, many software companies have issued preliminary results for the quarter ending March 31, 2003. While Manhattan Associates, Inc. provided no financial guidance for the quarter just ended and has no duty to provide any such financial information, the Company has decided to announce some preliminary results for the first quarter in the interest of providing better communications with its investors. The Company will provide additional information on its quarterly earnings announcement and conference call on Tuesday, April 22, 2003, after the stock market close at approximately 4:30 p.m. Eastern Daylight time.

Although the Company has not finalized the review of its financial statements for the first quarter, revenues are currently expected to be approximately \$45 to \$46.5 million for the quarter ended March 31, 2003 compared to \$42.1 million for the year-ago quarter ended March 31, 2002. License revenue and service revenue are expected to be approximately \$9.5 million to \$10 million and \$30 million to \$31 million, respectively. Core revenue, consisting of license fees and services, is expected to be at a record level. Adjusted earnings per share, which excludes the amortization of acquisition-related intangible assets, are expected to be in the range of approximately \$0.16 to \$0.18 per diluted share. GAAP earnings per share are expected to be in the range of approximately \$0.15 to \$0.17 per diluted share.

Like many software companies, Manhattan Associates, Inc. operated in an environment of continued global political and economic uncertainty as the quarter progressed. This resulted in some customers unexpectedly postponing purchase decisions at the end of the quarter. However, business activity has remained strong for the Company, which has, in fact, closed in excess of \$2 million of license revenue in the first five business days since the end of the quarter.

"We continue to believe that forecasting will be difficult in the current political and economic environment. However, we have been making great strides in our leadership position in our market, as demonstrated by our market share gains and reported license revenue figures, and we have been investing in our infrastructure and personnel. Total personnel at March 31 were 1,004, up from 955 at December 31, 2002. We continue to be optimistic about the medium- and long-term potential for Manhattan Associates, Inc.," said Richard Haddrill, president and CEO. "We are financially solid with over \$128 million in cash and short-term investments. We continue to demonstrate clear product and customer market leadership and we are well positioned to benefit as the economy recovers."

About Manhattan Associates, Inc.

Manhattan Associates, Inc., is the global leader in providing supply chain execution solutions. We enable operational excellence through real-time collaboration, execution and optimization. Our solutions leverage state-of-the-art technologies, innovative practices and our domain expertise to enhance performance, profitability and competitive

advantage. Manhattan Associates has licensed more than 870 customers representing more than 1,300 facilities worldwide, which include some of the world's leading manufacturers, distributors and retailers. For more information about Manhattan Associates telephone 770.955.7070 or visit www.manh.com.

This press release may contain "forward-looking statements" relating to Manhattan Associates, Inc. Prospective investors are cautioned that any such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and that actual results may differ materially from those contemplated by such forward-looking statements. Among the important factors that could cause actual results to differ materially from those indicated by such forward-looking statements are delays in product development, undetected software errors, competitive pressures, technical difficulties, market acceptance, availability of technical personnel, changes in customer requirements and general economic conditions. Additional factors are set forth in "Safe Harbor Compliance Statement for Forward-Looking Statements" included as Exhibit 99.1 to the Company's Annual Report on Form 10-K for the year ended December 31, 2002. Manhattan Associates undertakes no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes in future operating results.

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