

Supply chain optimization

Mastering the turn of events

Complex Multi-Faceted

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Interdependent, Interlinked

This is today's market.

A demand matrix of variability, channel diversity and unrevealed alignments.

To solve it, you have to approach it in totality. All facets must work together to anticipate, analyze and generate the best possible outcomes—comprehensively—for your business.

In other words, today's supply chain is a sum game.

Simply managing the individual parts—however expertly—doesn't create bottom line advantage anymore. Siloed supply chain management won't take you where you need to be in the matrixed market.

Holistic supply chain *optimization* will.

We're already there.



Letter to Shareholders

In J.K. Rowling's *Harry Potter and the Prisoner of Azkaban*, the wizardry school's divination professor muses, "The consequences of our actions are so complicated, so diverse, that predicting the future is a very difficult business indeed."

We hear this same thought echoed by supply chain professionals across the globe. In supply chains, as in life, the consequences of actions taken in one area can have diverse—and often unintended—consequences on other areas. Mastering markets requires planning for these consequences...and avoiding, to the greatest extent possible, those that are unseen and unintended.

This insight has informed our philosophy on supply chain solutions and their role in *discerning*, as well as executing, business strategy. It is why we have invested in intricate solution design and Research and Development (R&D) to unite our solutions on a common Supply Chain Process Platform. Ideally, transportation professionals would, for example, use our solutions and their uniting technology to model effects their decisions would have on inventory, warehouse labor costs, customer service levels and other areas, and could, with insight, work collaboratively with colleagues in other areas to balance the consequences in each link of the supply chain, optimizing the overall outcome for the company. By choosing this approach, companies can realistically move from *managing segments* of supply chains to *optimizing* the whole of the chain.

The popular puzzle Rubik's Cube® serves as an apt metaphor for optimizing the whole by avoiding the unintended consequences that result from "thinking in functional silos." Anyone who has ever tried to solve this puzzle knows the frustration of getting one of the six differently colored sides perfect—only to find the other five sides now in disarray, including ones previously adjusted to perfection.

Our experience with customers worldwide reveals that the same is true of the different disciplines linked in supply chains. Managing one dimension without a view of the whole can create disruptions in other dimensions, detract from overall company performance, and extend the time and investment it takes to balance all considerations to create the most desirable outcomes.

One six-sided Rubik's Cube housing nine squares per side contains a daunting 43,252,003,274,489,856,000 different possible configurations—only one of which is "optimal" with one color per side. Yet, by considering each turn of the cube holistically with respect to the impact on all six sides, the puzzle has been solved (by an expert) in a record 16.5 seconds.¹ The secret is remembering to view the cube as a whole, resisting the temptation to try to solve one side at a time.

So it is with supply chains. Architected strategically, supply chain solutions have the power to help organizations understand and model consequences—both positive and negative, across all points in the business—to achieve, collaboratively, the best outcome overall.

We believe our launch of Manhattan SCOPE: Supply Chain Optimization—Planning through Execution, puts us in the best position to help customers solve the supply chain interdependencies involved in varying customer service targets by channel or product... matching inventory investments to brand goals...optimizing transportation costs with respect to customer service and inventory investment targets...orchestrating product availability and costs across multiple channels...aligning labor decisions with service and cost decisions...maximizing asset utilization...and a myriad of other factors that set the brand reputation and economic performance of a company.



Our solution strategy is so closely linked to our long-term market advantage over other choices—point solutions or supply chain solutions offered by companies whose primary business is Enterprise Resource Planning (ERP)—that we have provided more details in the following pages. A quick review will reveal why we believe we will be the long-term global supply chain solutions provider of choice for companies that consider their supply chains strategic to their own market advantages.

2007 marked the most successful year in our history as we closed the year with our 13th consecutive quarter of double-digit revenue growth. We continued to take market share from competitors, growing license revenue at twice the overall market pace of 5-6%.

Consolidated revenue rose 17% compared to 2006, reaching \$337.4 million. License revenue for 2007 rose 10% to total \$73.0 million, while services revenue reached \$226.2 million, representing a 16% increase over 2006. GAAP diluted earnings per share increased 64% over 2006, reaching \$1.13, while non-GAAP earnings per share increased 20% to \$1.30. And we achieved this improved financial performance while logging customer satisfaction ratings at best-practices levels...while investing in new training initiatives that we delivered to more than 70% of our global employee population (with R&D and Professional Services employees spending an average of 75 hours per person on training, which we believe feeds directly into customer satisfaction)...and while continuing to invest more in supply chain specific R&D than any other company—more than \$45 million in 2007.

As always, we expanded the roster of market-leading companies we are proud to call customers, and continued to deepen our relationships with existing customers through sales of additional solutions and services. Our business remains relatively balanced between these two areas, with about 40% of license fees attributed to new customers and 60% to the expanded use of our supply chain solution portfolio by existing customers.

2008 brings with it opportunity: to leverage the investments we have made in supply chain optimization...to continue to expand our global presence...and to continue to improve our business fundamentals to benefit customers, employees, partners and shareholders.

While we expect to face a more challenging macro-economic environment in 2008, historically our company has performed well in difficult times. Our solutions help companies optimize their supply chains, which leads to impressive cost savings. In tougher macro conditions cost saving initiatives gain priority. And, despite situational economic conditions, we believe over the long term our supply chain optimization strategy will optimize our own market and financial performance.

On behalf of Manhattan Associates employees worldwide, I thank you for your investment in our company and in the future of supply chain advancement.

Pete Sinisgalli
President and Chief Executive Officer

“Our focus is on helping companies leverage their supply chains to create operational, market and brand advantage.”

Pete Sinisgalli
President and
Chief Executive Officer

We are the supply chain

At Manhattan Associates, our people set us apart. With a spirit of innovation, years of real-world experience and unmatched expertise, our 'supply chain people' are just that—credentialed, focused professionals representing the best from industry, academia and business. And they are 100% dedicated to making sure our customers get the most out of their supply chains.

In a complex world of demand, our expertise is focused on our customers' success

When companies work with Manhattan, they are working with the deepest knowledge and best talent available. Virtually all of our 2,300 associates are dedicated to implementing and supporting supply chain optimization for our 1,200 customers worldwide. With nearly 800 professionals focused solely on research and development and more than 1,100 serving on our global services team, we continue to add experts to our talented staff in all areas of supply chain optimization to drive greater value for companies.

Our leaders and internal Science Teams collaborate with the Manhattan Science Advisory Board—thought leaders and international researchers from outstanding academic institutions such as Massachusetts Institute of Technology, Wharton, Columbia University and Georgia Institute of Technology—to discuss advances in the underlying science, address new economic developments and identify fruitful areas of research.

Developing the best talent in the industry— one associate at a time

Manhattan Associates hires the best and brightest in the industry—and we invest in every associate to ensure we stay on the cutting edge of technology. In 2007, more than 70% of our global professional services and research and development associates spent an average of 75 hours per person on training initiatives, which we believe contributes to our ability to continually achieve customer satisfaction ratings at best-practices levels.



people



Together, we apply our best thinking to help businesses realize supply chain excellence in a complex service-based ecosystem. With accelerating cycle times and diverse, variable demands, we know that optimizing the supply chain isn't just business critical; it's central to how a company is viewed in the marketplace.

Helping our customers optimize their supply chains to optimize opportunity

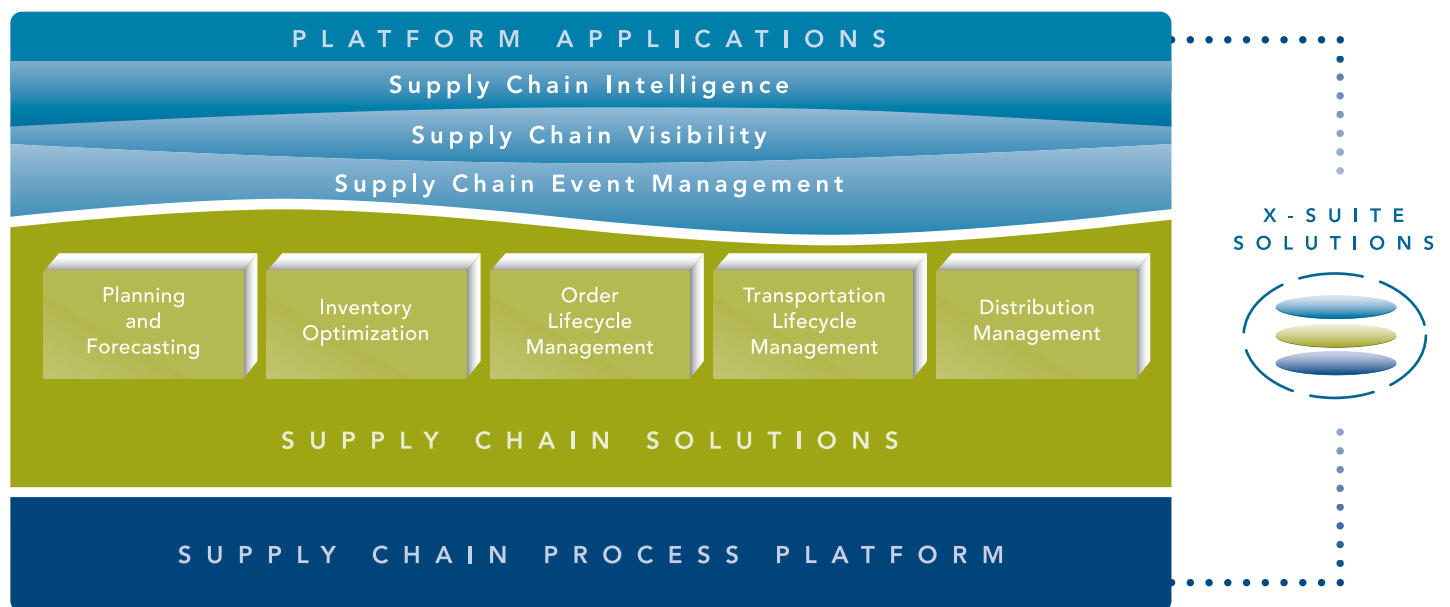
For so many businesses, the challenge of supply chain optimization has meant dealing with different applications, different systems and different processes, all within one organization. Solving a problem in one part of the supply chain can create bigger problems somewhere else.

Whether ensuring products are shipped in the most efficient way, forecasting labor needs accurately, working with vendors to replenish inventory smoothly or planning effectively for new promotions, Manhattan's team of experts is uniquely suited to help companies transform a siloed supply chain into a holistic, high value efficiency stream to strengthen competitive advantage and increase market opportunity.

Regardless of the size or focus of the operation, Manhattan's supply chain people are dedicated partners to help companies realize the benefits of a fully optimized supply chain. It's the reason for all we do.



Supply Chain Optimization— planning through



Introducing Manhattan SCOPE: A full-range approach to optimizing the supply chain

SCOPE is expressly designed to span the essential functions of supply chains to generate greater efficiency, value and opportunity for business. With a powerful, holistic approach, SCOPE brings together the full breadth of supply chains, to streamline operations and drive strategic advantage—moving companies from merely managing their supply chains to optimizing them. With unrivaled predictive and practical technologies, SCOPE’s common Supply Chain Process Platform includes an embedded “optimization engine” and key visibility, intelligence and adaptive functionality. That means companies can leverage the spectrum of people, tasks, workflows, events and assets across the supply chain, comprehensively, to increase profitability, build customer satisfaction and strengthen competitive position.

At the core of the Manhattan SCOPE portfolio are five supply chain solution suites that enable companies to proactively plan, monitor and execute against business objectives: Planning and Forecasting, Inventory Optimization, Order Lifecycle Management, Transportation Lifecycle Management and Distribution Management.

execution

Common platform applications enhance efficiency, accuracy and velocity

Only Manhattan SCOPE has high-performing Supply Chain Platform Applications that provide valuable, real-time insights, easy-to-read reports and key analytics to complete a company's optimization strategy. Our Platform Applications can work with legacy systems, or support and inform across our SCOPE solution suites to deliver unified visibility, event management and business intelligence, enabling businesses to see and manage across the entire supply chain.

SCOPE's X-Suite solutions are targeted to specific requirements core to our customers' businesses

Supply chain optimization isn't a "one size fits all" proposition. SCOPE's modular service-oriented architecture facilitates the creation of innovative cross-suite applications to resolve specific, complex supply chain challenges that span an organization. Manhattan offers two established X-Suite solutions:

Flow Management: Flow Management seamlessly synchronizes demand, supply and inventory strategies from planning through execution for increased value, velocity and ability to respond across the supply chain.

Extended Enterprise Management: This X-Suite Solution connects companies with their trading partners and provides the visibility and event management capabilities required to ensure goods flow dynamically through the optimal channels on time to their customers.

Why SCOPE?

With the myriad of choices built into today's marketplace, serving customers across multiple channels requires an interrelated, big picture approach.

It's the inescapable supply chain challenge: establishing competitive advantage requires the highest level of service across all customer choices, resulting in layers of complexity throughout the supply chain. How a company's supply chain meets this challenge directly impacts the bottom line. That's why simply managing the individual components of the supply chain is no longer enough.

Optimizing supply chains with a full-range approach through SCOPE—every person, asset, workflow, task and event—helps today's businesses solve the complexity to satisfy their customers, streamline operations and strengthen the bottom line.



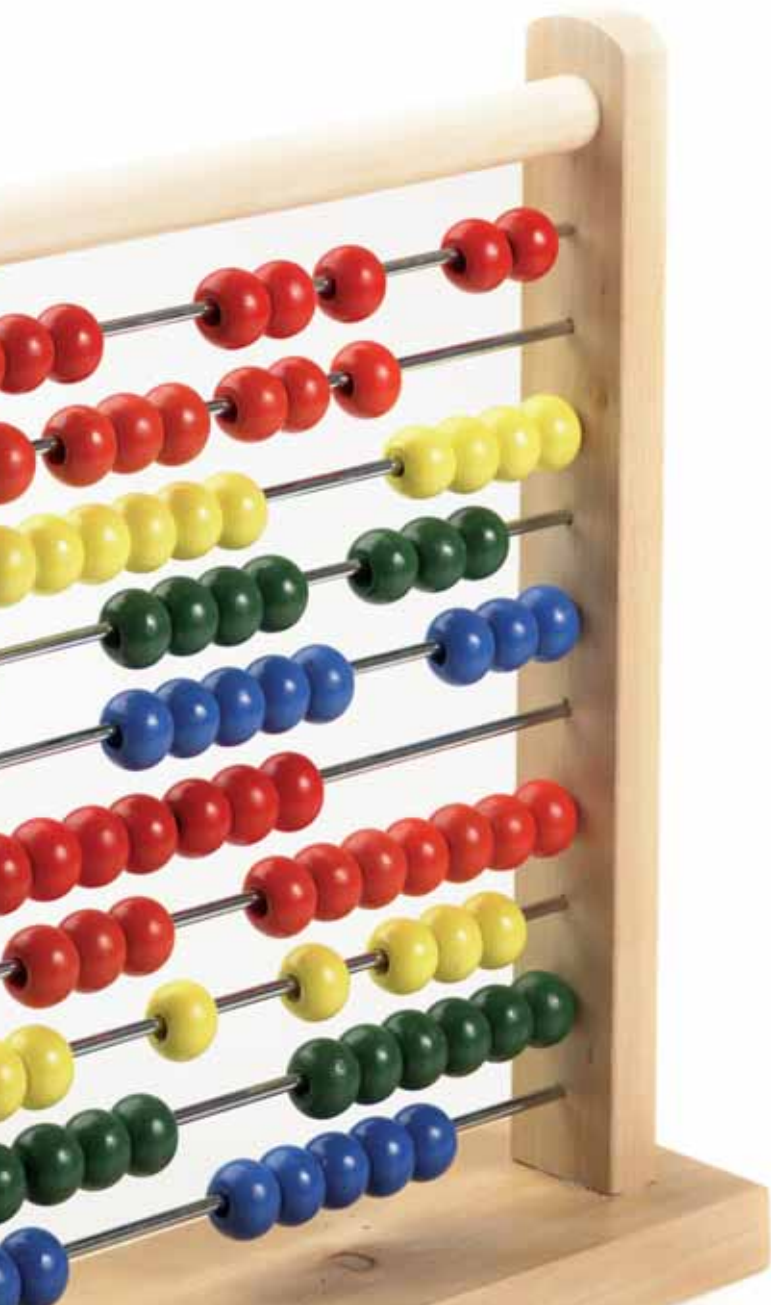
What if you could anticipate, calculate

Demand Forecasting • Multi-Channel Planning • Financial Planning



“Manhattan Associates’ planning solutions give us a single version of the truth. We’ve been able to automate our planning processes. We can track our options for every single line from budget to forecast to sale.”

Martin Francis
sit-up channels, a Virgin Media Company



and plan accurately every time

Item Planning • Assortment Planning • Promotion Planning • Store Clustering

Planning and Forecasting

When it comes to precisely projecting supply and demand, the more complex your business model, the more difficult the task. If your business has a global network of suppliers distributing thousands of products across multiple distribution and selling channels, responding to even a subtle shift in demand can be daunting.

Manhattan Associates' Planning and Forecasting provides sophisticated tools that help you anticipate demand—and respond quickly when it changes. Intuitive yet powerful components in the suite help you create, modify and track financial, assortment and promotional plans, enabling you to implement changes across the entire supply chain smoothly and efficiently. Planning and Forecasting solutions are flexible and scalable, supporting all levels of enterprise planning, from strategic level planning down to assortment and key item planning.

Your business needs accurate information to detect shifts in demand early so you can adjust for trends and send the right message to your suppliers, shippers and distribution centers—before you get stuck with unwanted or obsolete goods. Manhattan's Planning and Forecasting gives you predictive, scientific solutions to optimize business across all channels.

Manage the maze of channels, inventory levels

Replenishment • Multi-Echelon • Vendor Managed Inventory • Collaboration Gateway



Inventory Optimization

Managing supply lines is a delicate balancing act. Small variances in inventory can have big repercussions in your supply chain. You can spend a lot of valuable time managing safety stock and creating replenishment orders that might miss the mark and leave you with costly overstock or empty shelves—or you can let Inventory Optimization from Manhattan Associates do the work for you.

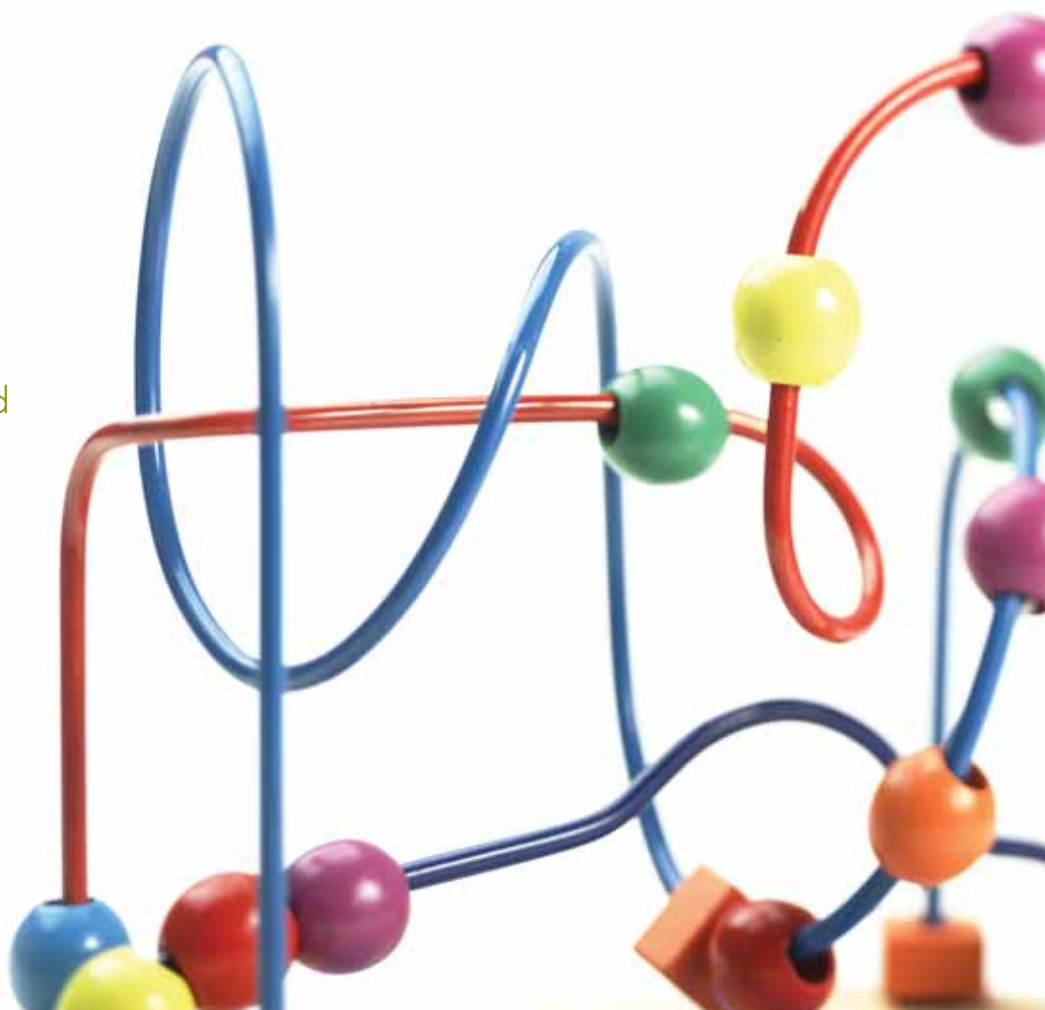
Inventory Optimization enables you to create a customized, automated replenishment strategy, and manage it across all your distribution channels. This powerful suite even helps you manage exceptions. You also can share your inventory data with suppliers so they can more accurately time shipments and manage production.

Inventory Optimization generates a buying strategy for your organization that looks for opportunities to ultimately drive profitability—and customer satisfaction. That enables you to buy the right inventory at the optimal time to service your needs and your customers' demands. So whether you manage orders for dozens, thousands, or even millions of products, Inventory Optimization will help you navigate the maze of managing your inventory.

products and for exactly what you need

“With Manhattan’s Replenishment solution, we can access a real-time picture of the company’s forecast—ensuring a high level of accuracy. During a year of more than 9% growth we’ve reduced inventory levels. Inventory turns are increasing, seasonal fluctuations are minimized and service levels are up. We accomplish more with the same staff. The Replenishment solution is just what we needed to achieve our goals.”

Drew Beck
Vice President of Purchasing
and Marketing
Hawkeye Foodservice
Distribution, Inc.



Keep your eye on the ball



“With Distributed Order Management (DOM), we can allocate cross-channel orders against a global view of inventory in real time. DOM allowed us to retire 7 legacy systems performing this function in batch mode. Now we can quickly adapt to business changes because the order sourcing and prioritization rules previously embedded in the legacy systems are maintainable in DOM by a business user. We can offer real-time available to promise capabilities to businesses across channels to ensure we meet our customers’ delivery expectations.”

Michael Toth
Vice President of Corporate Systems
David’s Bridal

Distributed Order Management • Reverse Logistics Management • Store/Customer Gateway

Many multi-channel businesses manage inventory the way they manage orders—by physically separating inventory in the warehouse by channel. Manhattan Associates' holistic approach to Order Lifecycle Management gives multi-channel customers a smarter way to manage inventory without additional complexity.

Order Lifecycle Management provides powerful, responsive modules to put you in control of a streamlined order management process. Our solution simplifies cross-channel inventory by creating common inventory pools with virtual divisions. Now you can fulfill orders without the need to physically separate inventory, saving space and reducing labor costs. You can even respond to a sudden change in market conditions by using dynamic allocation to borrow inventory across divisions.

The visibility built into our solution makes reverse logistics a breeze by automating cross-channel returns. You can easily manage returns both from consumers and to vendors, and return goods to your supply chain quickly and profitably.

And Order Lifecycle Management can extend that visibility to both customers and store buyers, letting both parties place, track and confirm their orders online and in real time. In return you can see orders across channels and capture valuable data such as proof of receipt and can provide opportunities for feedback.

Trucks and trains and boats



Transportation Procurement • Transportation Planning & Execution • Logistics Gateway • Fleet Management



Transportation Lifecycle Management

Transportation can account for nearly 50% of overall logistics expenditures. With oil exceeding \$105 a barrel and diesel prices approaching \$4 a gallon, this percentage is increasing. But that's not the only reason to optimize this vital part of your supply chain. Manhattan Associates' Transportation Lifecycle Management provides all the tools you need to meet service requirements, reroute around trouble spots, coordinate deliveries precisely and deliver more, faster, for less money.

Transportation management has two lifecycles: financial and execution. The financial side starts with transportation procurement, and ends with freight payment and claims settlement. The physical lifecycle is all about the efficient planning and execution of day-to-day operations. Add to the mix globalization, new gateways and complex regulations and service requirements—now the need for greater visibility and a full view of the complete network becomes even more critical.

Where do you fit into the solution? Transportation Lifecycle Management puts you in the middle of everything—able to see what everyone is expecting from you, and when. As a result, you can anticipate your workflow better and plan better. You can optimize your equipment and labor. You can maximize satisfaction from customers as well as employees. Inbound or outbound, from bidding to billing, Transportation Lifecycle Management helps you keep it all on track.

and planes keeping it all on track

Audit, Payment & Claims • Appointment Scheduling • Yard Management • Carrier Management

“We were able to reduce freight spend after just six months of live runtime on the system, achieving our goal of a 10-15% reduction.”

Eric Hartman
Senior Director of Logistics
Papa John's

Slot, stack, pick and pack...



Warehouse Management



“Without Manhattan Associates’ Warehouse Management solution, we could not have achieved the growth we have to date. The scalability of the solution has allowed GUESS? to specifically target our systems and processes to the ever-evolving world of retail and wholesale distribution. We used to have two DCs and two warehouse management systems. Now we have three DCs in two countries and only one Warehouse Management solution.”

Tom Boyle
Senior Project Coordinator
GUESS?

receive, allocate, **flow** and go all the tools to run your warehouse

Slotting Optimization • Labor Management • Billing Management • Supplier Enablement • Hub Management

Distribution Management

We believe a successful distribution network begins at your supplier's loading dock and ends at your customer's door. Our Distribution Management solution offers a complete suite of products to automate and streamline every phase of the distribution process, even in the most complex supply chains.

Beyond the functionality delivered by traditional warehouse management systems, our Distribution Management solution seeks to optimize all aspects of your warehouse operations, from layout and fulfillment efficiencies to labor planning to outbound transportation execution. By standardizing and tracking workforce performance, you can increase productivity.

Outside the walls of your warehouse, our comprehensive solution helps you work closely with your partners to extend efficiencies throughout the distribution process. Imagine being able to meet customer demand by filling orders before you have received the product. Distribution Management makes it possible, providing you with the visibility you need to extend powerful supply chain capabilities to your partners and suppliers.

Anchored by Manhattan's proven and industry-leading Warehouse Management solution, Distribution Management provides all the tools you need to gain a competitive edge in a challenging marketplace.



Manhattan Associates— the Supply Chain Provider of Choice

Manhattan SCOPE: Supply Chain Optimization— Planning through Execution

Our **Supply Chain Process Platform** is the services-based foundation of SCOPE that enables you to manage your supply chain ecosystems. The Supply Chain Process Platform provides a common foundation to optimize workflows across applications and solution suites, and a common architecture that minimizes ownership and operating costs.

Platform Applications operate across and unite key aspects of SCOPE. With a shared service-oriented architecture-based platform, common databases and processes, a trio of Platform Applications—Visibility, Event Management and Intelligence—amplifies the benefits of SCOPE solutions.

At the core of the Manhattan SCOPE portfolio are five supply chain solution suites to enable you to proactively plan, monitor and execute against your business objectives:

- Planning and Forecasting
- Inventory Optimization
- Order Lifecycle Management
- Transportation Lifecycle Management
- Distribution Management

Manhattan at a Glance:

Founded: 1990

Nasdaq: MANH

Global Customers: 1,200

Go Lives: 1 per day

Supply Chain Focused R&D
Investment: Over \$45 million
in 2007—more than any
other company

Core Industries:

- Retail
- Consumer Goods
- Food
- Government
- High Tech/Electronics
- Industrial/Wholesale
- Life Sciences
- Logistics Service Providers
- Transportation Providers

X-Suite Solutions tap SCOPE's modular, service-oriented architecture to combine applications or application components from across our portfolio of solution suites to solve specific supply chain challenges:

- Flow Management
- Extended Enterprise Management

Manhattan ILS™: Integrated Logistics Solutions, built on Microsoft® .NET

Optimized for the Microsoft platform and leveraging the complete Microsoft .NET framework, Manhattan ILS offers companies that have invested or plan to invest in Microsoft environments the opportunity to maximize speed-to-value by reducing IT complexity and deployment. And, as the first supply chain software to be Certified for Microsoft Dynamics, Manhattan ILS is a proven solution with independently tested integration that has been deployed worldwide. The Manhattan ILS solution suite includes warehouse management, labor management, transportation management, yard management, extended enterprise management and performance management.

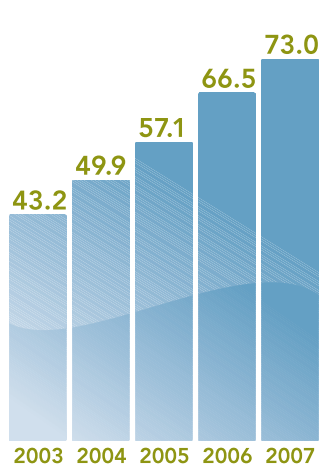
Manhattan Carrier Management

Manhattan Carrier Management provides tools to optimize routing, minimize fuel costs, manage drivers' time on the road, meet customer expectations and increase profits. Designed for motor carriers, these solutions are used by over half of the top 100 motor carriers in North America.

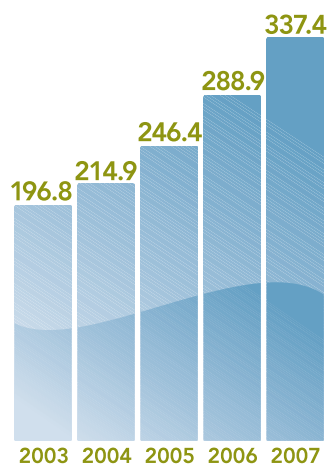
Financial Highlights

(in thousands)	2003	2004	2005	2006	2007
Statement of Income Data (annual):					
License revenue	\$ 43,229	\$ 49,886	\$ 57,119	\$ 66,543	\$ 73,031
Total revenue	196,814	214,919	246,404	288,868	337,401
Net income	20,581	21,634	18,635	19,331	30,751
Adjusted net income ⁽¹⁾	23,464 ⁽²⁾	23,797 ⁽³⁾	25,711 ⁽⁴⁾	30,264 ⁽⁵⁾	35,581 ⁽⁶⁾
Balance Sheet Data (at December 31):					
Cash, cash equivalents and investments	\$155,403	\$172,656	\$ 93,675	\$ 131,057	\$ 72,772
Total assets	266,608	290,239	273,398	314,893	271,660
Shareholders' equity	224,158	239,017	205,398	237,140	185,705

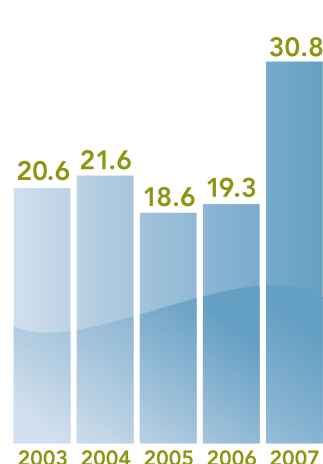
License Revenue
(in millions)



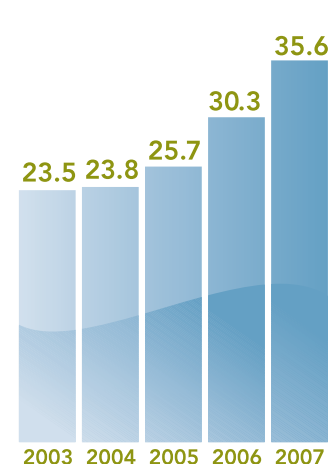
Total Revenue
(in millions)



Net Income
(in millions)



Adjusted Net Income ⁽¹⁾
(in millions)



- Adjusted net income is not a financial measure presented in accordance with generally accepted accounting principles in the United States (GAAP) and may be different from similarly titled non-GAAP financial measures used by other companies. Non-GAAP financial measures should not be used as a substitute for, or considered superior to, measures of financial performance prepared in accordance with GAAP.
- In fiscal 2003, the following pre tax adjustments were made to adjusted net income: \$3.4 million for the amortization of acquisition-related intangibles; \$0.9 million connection with a restructuring charge; \$0.9 million for acquisition related expenses; \$0.8 million recovery related to a bankrupt customer; and \$30,000 recapture of previously recorded sales tax expense. The total after tax impact of these adjustments was \$2.9 million increase to adjusted net income.
- In fiscal 2004, the following pre tax adjustments were made to adjusted net income: \$3.6 million for the amortization of acquisition-related intangibles and \$0.2 million recapture of previously recorded sales tax expense. The total after tax impact of these adjustments was \$2.2 million increase to adjusted net income.
- In fiscal 2005, the following pre tax adjustments were made to adjusted net income: \$4.5 million for the amortization of acquisition-related intangibles; \$6.3 million in connection with severance, acquisition and account receivable charges; and \$1.2 million recapture of previously recorded sales tax expense. The total after tax impact of these adjustments was \$7.1 million increase to adjusted net income.
- In fiscal 2006, the following pre tax adjustments were made to adjusted net income: \$4.9 million for the amortization of acquisition-related intangibles; \$6.6 million of stock option expense; \$2.9 million in legal settlements; \$1.5 million of employee retention bonuses associated with the Evant acquisition; and \$0.3 million impairment charge against our investment in a technology company; and \$1.6 million recapture of previously recorded sales tax expense. The total after tax impact of these adjustments was \$10.9 million increase to adjusted net income.
- In fiscal 2007, the following pre tax adjustments were made to adjusted net income: \$4.7 million for the amortization of acquisition-related intangibles; \$4.3 million of stock option expense; and \$1.4 million recapture of previously recorded sales tax expense. The total after tax impact of these adjustments was \$4.8 million increase to adjusted net income.

Worldwide supply chains require world-class solutions

Manhattan Global Presence:

Offices:

Atlanta, GA (Headquarters)
Bangalore, India
Burlington, MA
Bracknell, UK
Melbourne, Australia
Mishawaka, IN
Nantes, France
Nieuwegein, The Netherlands
Paris, France
Tokyo, Japan
Shanghai, China
Singapore
Sydney, Australia

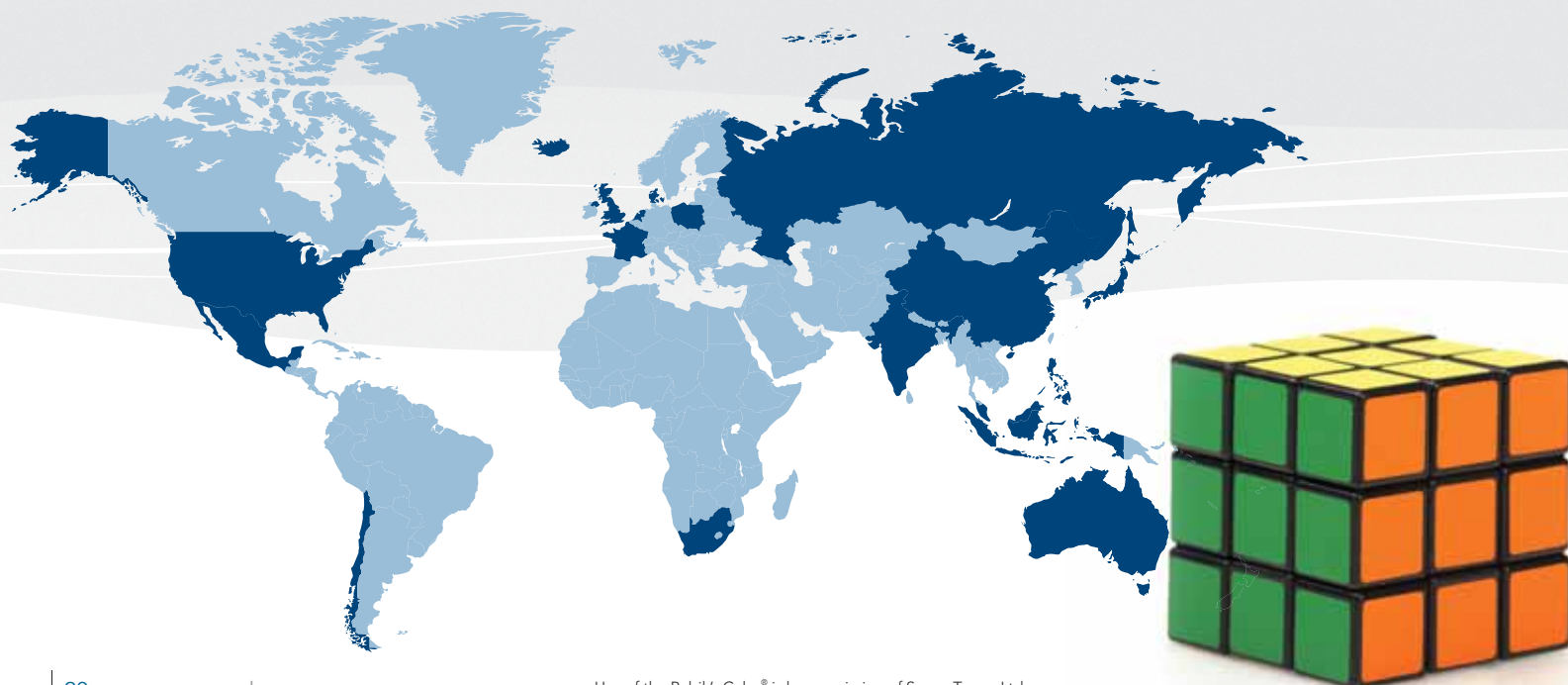
Partners:

Chile
Denmark
Dubai
Iceland
Indonesia
Ireland
Malaysia
Mexico
Philippines
Poland
Russia
South Africa
The Netherlands

For nearly two decades, Manhattan Associates has invested the resources to expand our worldwide presence while serving a growing international customer base. We continue to cultivate alliances with dozens of strategic partners in order to give each of our 1,200 customers the supply chain mastery required to succeed in today's global economy.

We know supply chains. We understand global differences, preferences and challenges. Whether your supply chain is national or global, we have the knowledge and experience to help you optimize it to innovate and drive value throughout your enterprise.

From Bangalore to Atlanta to London to Sydney and all points in between—2,300 associates and a worldwide network of supply chain partners work together to enable Manhattan to deliver holistic supply chain optimization every day.



About Manhattan Associates, Inc.

Manhattan Associates continues to deliver on its 17-year heritage of providing global supply chain excellence to more than 1,200 customers worldwide that consider supply chain optimization core to their strategic market leadership. Manhattan SCOPE (Supply Chain Optimization—Planning through Execution) is a portfolio of software solutions and technology that helps organizations optimize their supply chains from planning through execution. Manhattan ILS™—the first supply chain software to be Certified for Microsoft Dynamics—leverages the Microsoft .NET framework to reduce IT complexity and deployment. Manhattan Carrier Management provides a suite of tools designed specifically for motor carriers. For more information, please visit www.manh.com.

Manhattan Associates is committed to developing supply chain solutions that foster environmental stewardship.



Executive Management Team

Pete Sinisgalli

President and Chief Executive Officer

Jeff Baum

Senior Vice President, APAC

Eddie Capel

Executive Vice President, Product Management and Global Customer Support

Jeff Cashman

Senior Vice President, Business Development

David Dabbiere

Senior Vice President and Chief Legal Officer

Terry Geraghty

Senior Vice President, Global Human Resources

Pervinder Johar

Executive Vice President and Chief Technology Officer

Jeff Mitchell

Executive Vice President, Americas

Terrie O'Hanlon

Senior Vice President and Chief Marketing Officer

Steve Smith

Senior Vice President, EMEA

Dennis Story

Senior Vice President and Chief Financial Officer

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Brian J. Cassidy, Director

Paul R. Goodwin, Director

Pete Kight, Director

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