# **Securities And Exchange Commission**

Washington, DC 20549

# FORM 8-K

Current Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of earliest event reported: February 26, 2004

# Manhattan Associates, Inc.

(Exact Name of Registrant as Specified in Charter)

**Georgia** (State or Other Jurisdiction

of Incorporation)

**0-23999** (Commission File Number)

**58-2373424** (I.R.S. Employer Identification No.)

2300 Windy Ridge Parkway, Suite 700, Atlanta, Georgia **30339** (Zip Code)

(Address of Principal Executive Offices)

(770) 955-7070

(Registrant's telephone number, including area code)

# Item 7. Financial Statements, Pro Forma Financial Information and Exhibits.

# (c) Exhibits.

The following exhibit is furnished in accordance with Item 601 of Regulation S-K:

99.1 Press Release dated February 26, 2004.

# Item 9. Regulation FD Disclosure.

On February 26, 2004, Manhattan Associates, Inc. (the "Company") issued a press release regarding the execution by the Company of an employment agreement with Peter F. Sinisgalli, pursuant to which Mr. Sinisgalli will serve as the President and Chief Operating Officer of the Company effective April 12, 2004 and continuing through June 30, 2004, and as President and Chief Executive Officer of the Company effective July 1, 2004. A copy of the press release is attached as Exhibit 99.1. Pursuant to the rules and regulations of the Securities and Exchange Commission, the preceding information is deemed to have been furnished pursuant to Item 9 and shall not be deemed to be "filed" under the Securities Exchange Act of 1934.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Manhattan Associates, Inc.

By: /s/ Edward K. Quibell

Edward K. Quibell Senior Vice President and Chief Financial Officer

Dated: February 26, 2004

# FOR IMMEDIATE RELEASE

Contact: Ryan Mahoney Lois Paul & Partners 781-782-5830 Ryan Mahoney@lpp.com

# Manhattan Associates Appoints Pete Sinisgalli as President and Chief Operating Officer

ATLANTA — February 26, 2004 — Manhattan Associates®, Inc. (Nasdaq: MANH), the global leader in providing supply chain execution (SCE) solutions, today announced that it has appointed Pete Sinisgalli to the post of President and COO, effective April 12, 2004. On that date, Richard Haddrill, currently president and CEO, will vacate the President position. Mr. Sinisgalli's appointment is part of an executive succession plan that calls for Mr. Sinisgalli to assume the position of President and CEO on July 1, 2004, at which time Mr. Haddrill will assume the position of Vice Chairman of the Board of Directors.

"Pete Sinisgalli is an outstanding leader with a proven track record who shares our vision for the future and fits perfectly with the culture and values that have been instrumental in our success," said Richard Haddrill, president and CEO at Manhattan Associates. "The company is in the strongest position that it has ever been in, making this the right time to augment our outstanding executive management team and hand over the stewardship of Manhattan Associates to someone who we think is the right person to drive it to the long-term goals that we have set."

Mr. Sinisgalli joins Manhattan Associates from privately held third-party fulfillment provider NewRoads Inc., where he was president and CEO. In that capacity, Mr. Sinisgalli was charged with building a dominant market leader by driving significant improvements in innovation, quality and efficiency. Before NewRoads, Mr. Sinisgalli was president and COO of publicly listed CheckFree Corporation, where he oversaw tremendous revenue and profit growth while successfully integrating several acquisitions.

"Manhattan Associates accomplishments speak for themselves, as does the enthusiasm and dedication of its seasoned executive team," said Pete Sinisgalli. "The company is the preeminent provider of supply chain execution solutions and is on the cutting edge of many exciting technologies. I look forward to working closely with Dick Haddrill to build on the success that he and the executive team have brought to Manhattan Associates."

# **About Manhattan Associates**

Manhattan Associates, Inc. is the global leader in providing supply chain execution solutions. We enable operational excellence through our warehousing and distribution, transportation and trading partner management applications. These integrated solutions leverage state-of-the-art technologies, innovative practices and our domain expertise to enhance performance, profitability and competitive advantage. Manhattan Associates has licensed more than 940 customers representing more than 1,400 facilities worldwide, which include some of the world's leading manufacturers, distributors and retailers. For more information about Manhattan Associates, visit www.manh.com.