



## **Kenco Selects Manhattan Associates' Distributed Order Management and Manhattan ILS(TM): Integrated Logistics Solutions, built on Microsoft(R) .NET Solutions**

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**ATLANTA — March 10, 2008**— Global supply chain solutions provider Manhattan Associates, Inc. (NASDAQ: MANH) announced today that third-party logistics provider Kenco Logistic Services has implemented Manhattan Associates' Distributed Order Management and Manhattan ILS: Integrated Logistics Solutions, *built on Microsoft.NET*.

"Partnering with Manhattan will enable us to easily handle our customers' more challenging order management needs, such as intelligently reserving inventory for sales orders with future delivery dates and routing orders directly to our suppliers for fulfillment," said Ward Crimmins, vice president of technology, Kenco Logistic Services. "Our partnership with Manhattan advances us toward our goal of providing outstanding service to all of our customers — from small organizations to Fortune 100 companies."

Manhattan's Distributed Order Management (DOM) continuously allocates sales orders while providing a global view of inventory; at the supplier, in transit or at the warehouse. Users can prioritize orders, manage supplies and orchestrate order release to fulfillment facilities — reducing both storage and transportation costs as well as delivery times.

Manhattan ILS: Integrated Logistics Solutions, *built on Microsoft.NET*, uses sophisticated optimization techniques to improve the flow of goods throughout supply chains, enabling companies to tie together processes, data and workflows to increase order accuracy, improve deliveries and gain total visibility into inventory.

"For third-party logistics providers (3PLs) such as Kenco, the combination of DOM and Manhattan ILS provides a distinct advantage in the type of services that can be rendered to customers. As a result, the 3PL and ultimately its customers can establish benchmarks for on-time deliveries, cash-to-cash cycle time, inventory turns and forecasting accuracy," said Jeff Mitchell, executive vice president, Americas, Manhattan Associates. "Our solutions enable 3PLs to impact the efficiency of their customers' entire supply chain from source to consumption, which helps facilitate very strategic partnerships for all parties involved."

### **About Kenco Logistic Services**

Based in Chattanooga, Tennessee, Kenco Logistic Services is one of the nation's leading full-service providers of logistics management, warehousing, distribution, and transportation solutions, with facilities and affiliates throughout the U.S., Canada, Europe and Asia. For more information, please visit [www.kencogroup.com](http://www.kencogroup.com).

### **About Manhattan Associates, Inc.**

Manhattan Associates continues to deliver on its 17 year heritage of providing global supply chain excellence to more than 1,200 customers worldwide that consider supply chain optimization core to their strategic market leadership. The company's supply chain innovations include: Manhattan SCOPE™, a portfolio of software solutions and technology that leverages a Supply Chain Process Platform to help organizations optimize their supply chains from planning through execution; Manhattan ILS™, a portfolio of distribution management and transportation management solutions *built on Microsoft.NET* technology; and Manhattan Carrier Management, a suite of supply chain solutions specifically addressing the needs of the motor carrier industry. For more information, please visit [www.manh.com](http://www.manh.com).