

# Leveraging our domain expertise, technology and strong financials to achieve our goals for the coming year

Our dynamic industry — Supply Chain Execution — is no longer an afterthought in business. Today, business executives view effective Supply Chain Execution as a key strategic weapon that is critical to growth and customer satisfaction. It is a means to differentiate businesses from their competitors and distinguish themselves as a vendor of choice, regardless of their products.

Subsequently, Supply Chain Execution is becoming more complex. More and more distribution centers are expected to handle huge volume increases, and they may be expected to ship direct to end consumers as well as bulk orders through their traditional channels. The rise of the Internet has had an impact on Supply Chain Execution by allowing for the faster exchange of information within an enterprise and across the entire supply chain. With this faster exchange of supply chain data, manufacturers and distributors must be able to respond to changes in customer demand and quickly collaborate with their trading partners, while also increasing the efficiency of their own operations.

Today's businesses must also deal with the associated increases in distribution costs. A recent report by Herbert W. Davis indicated that 46% of the companies surveyed saw their logistics costs go up in 2000. Transportation, warehousing and inventory carrying costs all represent significant costs in the supply chain. And there is no sign that such costs will decrease in the future.

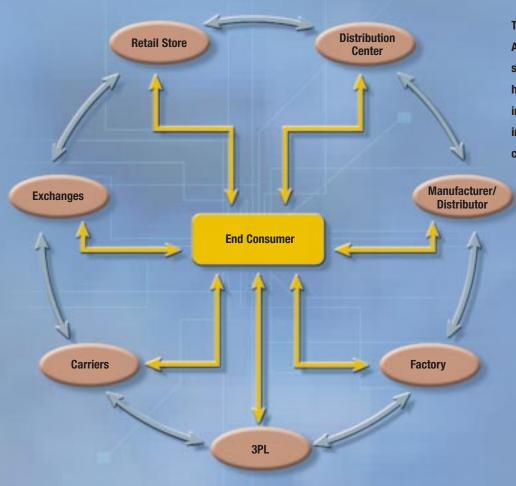
In summary, manufacturers and distributors must be able to provide their customers with greater order visibility, mange broader product lines and handle increased volumes — all at reduced costs! Distribution is no longer about what goes on within the four walls of the warehouse — it's about true, inter-enterprise supply chain execution. It's about extending beyond those four walls to synchronize all players in the supply chain.

### Solutions that reduce costs and enhance collaboration

For Manhattan Associates, these changes in the supply chain represent a tremendous opportunity for us to add value to our customers and further cement our leadership position. Opportunity because these challenges are so monumental and these systems so critical to the day-to-day operation of a business that they demand a proven technology partner. Manhattan Associates can respond to these challenges with technology that reduces costs and enhances collaboration, along with an attitude that is focused on success.

Our unparalleled domain expertise, experience, cutting-edge technology and financial strength allow us to be a clear leader in the supply chain execution market. In a recently released industry report, ARC Advisory Group reported that Manhattan Associates posted the largest gains in market share between 1998 and 2000. In this same report, Manhattan Associates was cited as the leading supplier in North America.

### **Today's Supply Chain Is a Dynamic Network**



Today, with Manhattan
Associates' technology, all
supply chain participants
have access to real-time
information, resulting in
improved throughput and
customer satisfaction.

### **Yesterday's Traditional Supply Chain**



In the old, linear supply chain, product and information flowed primarily in one direction, and the information itself was limited and not timely. Manhattan Associates has one of the broadest product footprints in the industry. Subsequently, we can provide our growing customer base with true collaborative supply chain integration. Our technology includes the following systems:

### **The Fulfill Suite**

**PkMS**° is an advanced warehouse management solution that is designed to support large transaction volumes and users, enabling companies to move product and data effectively throughout the supply chain, increase customer satisfaction and improve the bottom line.

**PkView** is Manhattan Associates' eServer iSeries (AS/400) and UNIX browser user interfaces that enhance PkMS with the significant online advantages of detailed graphs, e-mail notification, help and application information buttons and quick links to online help and the home page.

**PkCost** tracks effort and costs for activities in the distribution center for third-party logistics customers.

**PkAllocate** acts as a middle layer – by linking directly with either an ERP or a Web site – to prioritize orders and assign inventory across an entire business based on geography, inventory availability and company-specific priorities.

**Logistics PRO® WMS** is a robust warehouse management system that adjusts to meet the unique needs of a company's operation and increases productivity.

### **The Deliver Suite**

Logistics PRO® TMS is a powerful transportation management system that enables a company to reduce costs as well as implement operational improvements in each step of the shipping process

### **The Optimize Suite**

**SlotInfo**<sup>™</sup> is a pickline optimization system that uses genetic algorithms to determine the most beneficial and ergonomic placement of items on the pickline, resulting in reduced labor costs, fewer workers' compensation claims and greater throughput.

**WorkInfo™** is a comprehensive and customizable productivity tracking and labor-planning tool that provides users with the ability to track employees' performance against warehouse activities

**SmartInfo**<sup>™</sup> is a business intelligence tool that enables optimization and analysis of information generated from a company's supply chain execution system such as PkMS.

### **The Collaborate Suite**

**infolink**<sup>™</sup> is a cost-effective Business Community Integration (BCI) solution for the retail supply chain that links retail supply chain participants - including suppliers, retailers and the newly emerging exchanges - via the Internet in real time.

**ComLink** is a modular communication tool that works with PkMS to help share real-time data with virtually every system in the supply chain, regardless of protocol.

**SystemLink** is a customizable toolkit designed to link PkMS with specific ERP solutions, including SAP, Oracle, Essentus, Lawson, Intentia and J.D. Edwards.

### **Manhattan Associates: A Major Force in Today's E-Supply Chain**

	Functionality		MA Solution Set	
Supply Chain Execution	Reverse Logistics	<b>9</b>	MA Fulfill	
	Supply Chain Event Management	<	MA Optimize, MA Collaborate	
	Order Management	<	MA Fulfill	
	Warehouse Management	<	MA Fulfill, MA Optimize	
	Transportation Management	<	MA Fulfill, MA Deliver	
	International Logistics	<	MA Deliver	
	Inventory Management	<b>⊘</b>	MA Fulfill	
	Conveyor Systems & Equipment Integration	<	MA Collaborate	
	Enterprise Integration Layer	<	MA Collaborate	
	Visibility	<	MA Collaborate	
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anning	Production Scheduling  Manufacturing Planning			
nain Planning	Manufacturing Planning Order Routing/Allocation	9	MA Fulfill	
oly Chain Planning	Manufacturing Planning Order Routing/Allocation Supply Planning	9	MA Fulfill	
Supply Chain Planning	Manufacturing Planning Order Routing/Allocation	9	MA Fulfill	
Supply Chain Planning	Manufacturing Planning  Order Routing/Allocation  Supply Planning  Demand Planning & Forecasting	<b>⊗</b>	MA Fulfill  MA Collaborate	
	Manufacturing Planning  Order Routing/Allocation  Supply Planning  Demand Planning & Forecasting  Supply Chain Network Design	S S		
_	Manufacturing Planning  Order Routing/Allocation  Supply Planning  Demand Planning & Forecasting  Supply Chain Network Design  E-Commerce Platforms	8	MA Collaborate	
Collaboration Supply Chain Planning	Manufacturing Planning Order Routing/Allocation Supply Planning Demand Planning & Forecasting Supply Chain Network Design  E-Commerce Platforms Transaction Management	8 8 8	MA Collaborate  MA Collaborate	

# Customers Maximizing ROI,

## Improving Customer Satisfaction and Achieving

### **Carol Hochman Designs Aims for the Future**

Our first company principle states that "We create value for our customers by listening carefully." It is important that our customer partnerships meet their business objectives. While there are shared challenges across our customer base, we recognize that each customer is unique. We work to ensure that our supply chain solutions meet the distinctive needs of each individual customer Our solutions can scale to the largest, most complex companies or, as is the case with Carole Hochman Designs, be more focused to meet more limited IT budgets.

A designer of women's high-end sleepwear,
Carole Hochman Designs has been a part of the
Manhattan Associates User Community since 1996.
During our partnership with Carole Hochman Designs,
they have undergone two major upgrades of their
system. Aided by Manhattan Associates' advanced
warehouse management system, they have
significantly increased the efficiency in their daily
work flow balancing, reduced labor costs and
improved their overall accuracy, which allows them to
successfully meet the demands and requirements of
their retail customers.

Additionally, Carole Hochman Designs agreed to partner with Manhattan Associates in the infolink pilot project. We wanted to partner with retail suppliers of all different sizes to prove that infolink could meet the collaborative commerce needs and budgets of any retailer supplier. For Carole Hochman Designs, this successful pilot demonstrated Manhattan Associates' leadership position in providing cutting edge supply chain and collaborative commerce technology that was easily scalable. The infolink pilot also served as another reminder of Manhattan Associates' focus on customer partnerships as infolink was developed in tandem with Federated and three Manhattan Associates customers.

### **Helping Tone Brothers Expand into 3PL**

Based in Ankeny, lowa, Tone Brothers, the second largest spice manufacturer in the United States, began partnering with Manhattan Associates in 1996. Since then, they have undergone one major upgrade and are preparing for a second in the second half of 2001.

Tone Brothers deployed Manhattan Associates solutions in order to reduce costs and improve distribution efficiencies. The results were impressive: inventory accuracy increased to 99.8% and order fill rates rose to 99.92%. Additionally, picking rates increased by 66%, which reduced the amount of pickers required per shift.

Their overall increases in productivity and efficiency enabled Tone Brothers to reduce inventory by 65%, which resulted in tremendous cost savings that directly impacted their bottom line. Additionally, with less inventory, they required less space. They consolidated three warehouses into one and now even have extra space in their 350,000 square foot DC in Ankeny.

Tone Brothers plans to launch a third-party logistics (3PL) venture, leasing out this additional space to companies whose core competency is not in distribution. The company will turn to Manhattan Associates for our deep functionality and domain expertise in third-party logistics to run this part of their DC, estimating that this new venture will generate more than \$1 million of revenue in 2002. In addition to increased revenue, this 3PL venture will also reduce Tone Brothers' transportation costs as they pool resources with companies that distribute to the same geographic area.

### Growth Goals

# Making Global Expansion a Reality for Columbia Sportswear

As our customers have grown globally, so, too, have we. Established only two years ago, Manhattan Associates' UK office now has 60 employees to support customers like Columbia Sportswear. Based in Portland, OR, Columbia Sportswear experienced explosive growth both in the United States and abroad. In order to manage this growth successfully, they needed to partner with a solutions provider that could support their international growth, while also servicing their domestic needs. Manhattan Associates was able to provide Columbia Sportswear with the strategic vision and the tactical execution needed to manage their growth today and plan for the future as they roll out new DCs in Europe.

While the challenges are many, so, too, are the opportunities. Armed with our greatly expanded solution set that is built on leading technologies, unsurpassed domain expertise and invaluable experience

in Supply Chain
Execution and
Collaborative
Commerce, we look
forward to the future
challenges and the
corresponding
opportunities that lie
ahead for both our
partners and our
own business.



# Manhattan Associates Competitive Advantage:

- · Broad, proven solution set
- Guaranteed upgrade path for total supply chain integration
- Unsurpassed experience and domain expertise with more than 800 customers representing 1,100 installations worldwide
- Financial strength that translates into a strategic and visionary supply chain execution technology partner
- Largest R&D budget in the industry
- Leveraging cutting-edge technology to deliver the best solutions possible

# Partnering With Customers in the Following Industries:

- Apparel/Footwear
- Automotive/Parts Distribution
- Beverage
- Consumer Goods Manufacturing
- · Direct to Consumer
- Food/Grocery
- Healthcare
- Publishing/Media
- Retail
- Third Party Logistics



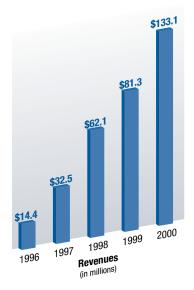
### **Our Value Proposition**

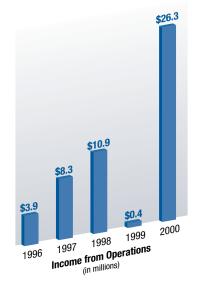
The value we bring our customers is huge, including the ability to handle increased transaction volumes, to scale with growth, to meet ever-changing customer demands and to achieve a powerful Return on Investment (ROI) through cost reductions. Our technology, combined with our vertical industry best practices and expertise and our professional services and training approach enable our customers to optimize their supply chain effectiveness and efficiencies by:

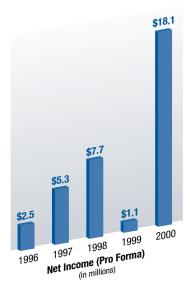
- Improving inventory accuracy
- Increasing inventory turnover and lowering inventory levels
- Improving order throughput
- · Reducing response times
- Improving communications with other supply chain participants
- Complying with industry shipping standards
- Increasing labor and equipment productivity
- Enabling and facilitating distribution through multiple delivery channels
- Improving customer relationships, thereby increasing orders
- Improving real-time visibility both within the enterprise and across the entire supply chain



	1996	1997	1998 (in thousands	<b>1999</b>	2000
Statement of Income Data:					
Revenues	\$ 14,400	\$ 32,457	\$ 62,065	\$ 81,292	\$ 133,096
Income from operations (1) (3)	3,873	8,278	10,863	437	26,291
Net income and pro forma net income (1) (2) (3)	2,490	5,311	7,689	1,101	18,129
Balance Sheet Data:					
Cash, cash equivalent and					
short term Investments	\$ 3,199	\$ 3,194	\$ 32,763	\$ 39,915	\$ 67,667
Working capital	4,116	6,268	44,561	46,948	70,192
Total assets	7,276	15,006	67,775	80,923	152,375
Total shareholders' equity	4,882	8,454	55,635	58,606	110,001







- (1) In fiscal 1998, these amounts exclude the effect of non-recurring charges to operation of \$1.6 million in connection with the write-off of purchased research and development. Including these charges, income from operations in fiscal 1998 was \$9.3 million and pro forma net income was \$6.1 million.
- (2) In connection with the conversion from limited liability status on April 23, 1998, we became subject to federal and state corporate income taxes. Pro forma net income is presented as if we had been subject to corporate income taxes for all periods presented.
- (3) In fiscal 2000, these amounts exclude the effect of non-recurring charges to operations of \$3.0 million in connection with the write off of in-process research and development and acquisition-related expenses. Including these charges, income from operations in fiscal 2000 was \$23.3 million and net income was \$16.3 million.

### To Our Shareholders,



Manhattan Associates entered the new millennium with a set of guiding company principles, a clear three-year strategic plan and an ambitious one-year operating plan. We are pleased to report that we are living up to all of these objectives. Year 2000 marked our tenth year of consecutive growth. It also marked our tenth consecutive year of profitability. And in the past year, we emerged as the world's largest provider of supply chain execution solutions.

We were able to achieve such milestones, because our philosophy has always been about true supply chain integration for our customers. Manhattan Associates did not just jump on the recent supply chain bandwagon. Instead, we have been leading the charge since our founding in 1991.

We realize that being a leader does not allow for complacency. We approached 2000 with a new vigor for improving all aspects of our operation. We looked to the lessons learned in 1999 to build a stronger, more responsive organization. We began partnering more



closely with our customers, our alliance partners and with each other. We recognized that only through a "collaborative effort" can we achieve and deliver the best collaborative commerce and supply chain execution solutions needed for today and well into the future.

Some highlights from a very exciting year 2000:

- Revenue increased to \$133.1 million, an increase of 64% from revenue of \$81.3 million for 1999.
   International revenues increased 166% during 2000.
- Net income increased to \$18.1 million excluding the effect of \$3.0 million of acquisition-related, non-recurring expenses – compared to net income of \$1.1 million in 1999, representing an increase of over 1500%.
- Cash and short-term investments increased to \$67.7 million after spending \$15 million as part of the Intrepa acquisition representing a 70% increase from 1999.
- We added four exciting new products: infolink for supply chain collaboration and visibility;
   SmartInfo for decision support and business intelligence; Logistics PRO NT for the Tier 3 market and Logistics PRO TMS for transportation management.
- We strengthened our alliances by rolling out the Manhattan Associates Partner Program (MAP<sup>2</sup>) and announced key alliances with Microsoft, IBM and QRS.

- We acquired Intrepa LLC in October for \$30 million in cash, stock and notes, broadening our vertical expertise and adding new products and talented people to our team.
- Our customers continued investing in Manhattan Associates, contributing approximately 36% of our 2000 license revenues. As their own businesses grew, our customers both broadened the deployment of existing Manhattan Associates solutions and purchased new products from us.

We achieved these impressive financial results, while investing heavily in our future in such key areas as customer relationships and support. We also significantly increased our investment in R&D, continued to build our global infrastructure, acquired Intrepa and introduced our MAP<sup>2</sup> alliance program.

We emerged this year as the clear leader in the supply chain execution marketplace – not only in terms of market share, but also in the quality of our solutions and services. And industry analysts agree. In their February 5, 2001 edition, The AMR Research Alert on Supply Chain Management said "Manhattan Associates is emerging as the bellwether vendor in the SCE space and is establishing a standard that will leave many of its competitors in the dust."

As we look to the future, we will build on this successful foundation and continue providing solutions that meet the needs of the supply chain and collaborative commerce marketplace, while also working to maximize shareholder value.

### Customer Partnerships



We spent much of 2000 focused on furthering the partnerships we have with our clients. We recognized that the need to provide value extends beyond customer satisfaction surveys and upgrades. It involves collaborating to design new products, partnering with early adopters of our solutions and teaming with our clients to help them grow domestically and internationally. The strides we have made are evident throughout our customers' supply chains and our own organization. Some of the highlights include:

- The development of a Product Management Department, which was charged with the responsibility
  of articulating and defining short-term direction and long-term vision for the company's solutions.
- The release of our iSeries (AS/400) and UNIX solutions on schedule.
- The initial release of infolink, a B2B collaborative commerce solution designed specifically for the
  retail supply chain. This solution links in real time retail supply chain participants, including
  suppliers, retailers and such newly emerging exchanges as WWRE and GNX, via the Internet.

The release of SmartInfo, a business intelligence tool that enables optimization and analysis of
information generated from a company's supply chain execution systems. Designed to meet
evolving supply chain execution demands, SmartInfo addresses the need for graphical
representation of historical trends and real-time activity.

In addition to the above, we worked to strengthen our discipline in research and development, which increased the level of ownership over product releases and ensured products were released on time. We are also made impressive strides in Account Management and Customer Support. During the year, we nearly tripled the size of our Account Management team to ensure a more proactive approach to customer satisfaction and stronger partnerships. We initiated 24/7 customer support, adopted new automated call management systems to better track customer calls and issues and rolled out computer-based training for our customers. These investments will work to ensure that our customers have the support they need and the means to communicate back to us in a timely manner.

This increased focus on partnership allowed us to grow the number of installations we implemented last year. In 2000, 130 facilities went live with the latest releases of our solutions, including such long-term customers as KBkids.com, Gerber Childrenswear, Golden Books, Beiersdorf, Hunter Fan and London Fog. In addition, we signed many new customers, including The Boots Company Plc; Cabela's; ClientLogic; Cost Plus; The Diamond Trading Company, a De Beers Group Company; Ingram; Innotrac; Lego Systems; Pacific Sunwear; PETsMART Direct; Sainsbury's; Staples; Too, Inc.; and ValueVision International.

### Alliance Partnerships



Manhattan Associates also formalized its partner program to foster joint development as well as sales and marketing efforts. The Manhattan Associates Partner Program (MAP<sup>2</sup>) was developed to formalize our alliances to be mutually beneficial and optimize gains for our customers.

An example of our commitment to alliance partnerships is seen in our efforts to build a stronger business relationship with Microsoft. The decision to pursue a partnership with Microsoft was a key, strategic move for Manhattan Associates and is demonstrated in three different areas: the company's decision to re-architect its Windows® NT PkMS product using standard Microsoft application development tools and database technologies; the adoption of leading edge Microsoft products in our infolink and SmartInfo solutions; and the development of a closer sales and marketing relationship between the two organizations.

Equally important is the global strategic alliance we signed with IBM in December 2000. Since our beginnings in the early 1990s, we have worked closely with IBM to deliver a total, turnkey supply chain execution solution. This new, higher level of commitment between the two companies allows us to tap into IBM's vast marketing, sales and solutions resources on a worldwide basis, while also providing customers with IBM's leading edge hardware and software products.

We have recently entered into partnership with Intentia, a leading global supplier of ERP solutions. Announced in March 2001, this worldwide strategic alliance provides customers with one, fully integrated suite of ERP and supply chain execution solutions. This global strategic alliance provides customers with shared domain expertise in such key industries as consumer goods, apparel and food/beverage manufacturing and distribution. We also signed a global reseller agreement with Intentia, which calls for them to resell Manhattan Associates solutions. This arrangement will provide us with exposure into key European marketplaces such as Germany, France and Italy.

### Employee Partnerships



Manhattan Associates' most valuable asset has always been and will continue to be its people. We started the year out by building out the management team with experienced supply chain and technology executives. We then proceeded to add nearly 400 new Manhattan Associates team members, including the 100 people who joined from our acquisition of Intrepa. A vast majority of these people are dedicated to serving our growing user community in customer support, training, account management, implementation services and new product development. To accommodate our explosive international growth, we also grew our UK office to more than 60 people, and we are actively evaluating locations for a Netherlands office and an Asian headquarters.

Our employees demonstrated the company's commitment to better serving our customers through the completion of our ISO 9001 certification in March 2001. Manhattan Associates is one of the first U.S. software development companies to achieve ISO 9001 certification under the recently approved version 2000 of the standard. We are very proud of the fact that we completed the audit for certification in less than 15 weeks and our audit results were 78% higher than the industry average, far exceeding our expectations.

In the coming year, we look forward to building on all of these partnerships. We ardently believe that this partnership philosophy will allow us to stay focused on delivering supply chain execution solutions that make our customers successful. Our strong financial position will let us continue to make the necessary investments in product development, alliances and complementary acquisitions.

Growth and Profitability: Manhattan Associates' Bright Future



As we write this letter, the U.S. economy and, in particular, technology spending have entered a period of slowing. We believe that our leading product suite, which provides a strong ROI for customers, our talented employees and our loyal customer base will serve us well in the years ahead. While our growth rate may slow in 2001, we remain optimistic about our ability to maintain sustained profitable growth over the long term.

We would like to thank our customers, our alliance partners and our employees for helping to make 2000 such a successful year. Finally, we would also like to thank our shareholders for their continued support throughout the year.

Olan J. Dallien Zikard / Laddhill

Alan J. Dabbiere Chairman Richard M. Haddrill President and CEO

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### **Board of Directors**

### Alan J. Dabbiere

Chairman of the Board

### Richard M. Haddrill

President and Chief Executive Officer

### Deepak Raghavan

Senior Vice President, Products and Strategy

### **Brian J. Cassidy**

Vice Chairman and Co-Founder, WebForia, Inc.

### John R. Hardesty (1) (2)

Chairman, Thermo Dynamics, Inc.

### John J. Huntz, Jr. (1) (2)

Managing Director, Fuqua Ventures, LLC

### Thomas E. Noonan (1) (2)

President and Director, ISS Group



Manhattan Associates Executive Management Team: (from left to right) Eddie Capel, Tom Williams, Richard Haddrill (seated), Jeff Mitchell, Neil Thall, Jeff Baum, Alan Dabbiere (seated), Mike Croxton and Deepak Raghavan. Missing from the photo are Tim Conroy, David Dabbiere and Bruce Eicher.

# **Executive Officers and Key Members of Management**

#### Alan J. Dabbiere

Chairman of the Board

### Richard M. Haddrill

President and Chief Executive Officer

### Jeffry W. Baum

Senior Vice President — International Operations

### **Eddie Capel**

Vice President — infolink

### **Timothy Conroy**

Vice President

### **Michael Croxton**

Vice President — Marketing, Alliances and Channel Sales

### David K. Dabbiere

Senior Vice President, Chief Legal Officer and Secretary

### **Bruce Eicher**

Vice President — Customers

### **Jeffrey Mitchell**

Senior Vice President — North America Sales

### Deepak Raghavan

Senior Vice President — Products and Strategy

### **Neil Thall**

**Executive Vice President** 

### **Thomas Williams**

Senior Vice President, Chief Financial Officer and Treasurer

<sup>1.</sup> Member of Compensation Committee

<sup>2.</sup> Member of Audit Committee

### **Registrar and Transfer Agent**

SunTrust Bank, Atlanta 58 Edgewood Avenue Suite 225 Annex Atlanta, GA 30303

Inquiries regarding stock transfers, lost certificates or address changes should be directed to the above address.

### **Auditors**

Arthur Andersen LLP Atlanta, Georgia

### **Legal Counsel**

Morris, Manning and Martin Atlanta, Georgia

### Form 10-K

A copy of the 2000 Form 10-K, filed with the Securities and Exchange Commission, may be obtained by shareholders without charge by writing to the Manhattan Associates Investor Relations department.

### **Nasdaq Symbol**

The Company's common stock is traded in the Nasdaq National Market under the symbol MANH.



### Apparel/Footwear

ASICS Tiger Birkenstock Calvin Klein Duck Head Apparel

Hugo Boss

Jockey International

Jones Apparel London Fog

Nike Team Sports, Inc. Oxford Industries Playtex Apparel Timberland

**Tropical Sportswear** 

Warnaco

### **Consumer Goods Manufacturing**

Advanced Marketing Services, Inc. Alliance Entertainment

Bulova Conair Group Fossil Watch Hunter Fan Mikasa

Newell Rubbermaid Remington Products SEIKO Corp. of America

Staples, Inc.

the Diamond Trading Company Tiffany & Co.

### **Food and Grocery**

Abbott Foods
Agrilink Foods, Inc.
Alliant Atlantic Foodservice
Arrow Industries
Ben E. Keith Company
Burns Philp Food/Tones Brothers
DeLuca Liquor
Gerber Products Co.
Reser's Fine Foods
Sainsbury's Supermarkets Ltd.
Southern Wine & Spirits
Tanimura & Antle

### **Direct-to-Consumer**

Tree of Life, Inc.

Cabela's Coldwater Creek Columbia Sportswear Cornerstone Brands, Inc. J. Jill Group Nordstrom.com

### **Third Party Logistics**

Patagonia

ValuVision

ClientLogic Corporation Exel Logistics Skyway Freight Systems SubmitOrder.com Tibbett and Britten Ltd.

### Retail

American Eagle Outfitters

Belk, Inc.

Brown Group Retail, Inc. Casual Corner Group

Cost Plus, Inc.

Debenhams Retail Plc

Mars Music Nordstrom

The Children's Place

The Limited

The Sports Authority

### **Industrial/Automotive Products**

AGFA/Bayer

**Delta International Machinery** 

Liberty Hardware

Loctite

Motors & Armatures, Inc.

Nissan

O'Reilly Automotive PPG Architectural Finishes

Rain Bird Sales

Siemens Energy and Automation

Strauss Discount Tire Toyota Australia

#### **Healthcare**

Abbott Laboratories, Inc. Amerisource Health Corporation Bristol-Myers Squibb Dupont Merck Pharmaceuticals Stryker Endoscopy

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Manhattan Associates solutions operate on AS/400 (eServer iSeries), UNIX and Windows® NT/2000 platforms and are licensed to over 800 customers worldwide.